



3RD ANNUAL CONTRACT RISK MANAGEMENT FORUM

Identifying, mitigating & managing constantly developing contract risk

9th–10th March 2023 | Frankfurt, Germany

VENUE



FEATURED

- Analysing the impacts of inflation and what it means for your company
- Entering the new era of involvement from lawyers to drive business
- Ensuring Business Continuity with increased remote working and Digitalization
- Best practices in navigating Geopolitical Risks and ensuring continuous stability by a multinational group– a GC's perspective
- Investing time and energy into your company's culture to ultimately boost your work
- Resolving Disputes via Commercial Mediation (Alternative Dispute Resolution)

CONFIRMED SPEAKERS

Dr. Christian Lueken
Head of Legal, Customer Services & Enterprise Services
Siemens Healthineers, Germany

Jan Bredehöft,
Associate Director of West European Legal Affairs Dept,
Huawei, Germany

Xavier Furst
Senior Contract Manager
Engie, France

Jaeger Glucina
Chief of Staff
Luminance

Daniel Fitze
Director, Lawyer Tax Advisor
Bayer, Germany

Dr. Stefan Ibing
Head of Legal Region International Commercial
Apellis Switzerland GmbH

Abhijit Mukhopadhyay
President (Legal) & General Counsel
Hinduja Group, UK

Martin Mohr
Vice President Europe
Alliances
Icertis

Andreas Frings
Law & Integrity
Deutsche Telekom AG

Dr. Jochen Buckel
Associate General Counsel
McKinsey & Company

Marc Lachaise
Supply chain Director
EDF, France

Rouven Schnapka
Senior Consultant
Deloitte

Felix Dietrich
Senior Manager
Deloitte

Nikos Jongen
Legal Counsel
Anheuser-Busch InBev, Germany

Alexander Glaus
Associate General Counsel
Deutsche Bank

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MEDIA PARTNERS



09.00 Opening words from the Chair

09.10 Managing global Supply Chain disruptions

- Mitigating costly and critical challenges
- A look into nuclear supply issues
- Protecting your company and its profits from continued back ups

Marc Lachaise
Supply chain Director
EDF, France

09.50 Impacts of Inflation within the energy sector

Xavier Furst
Senior Contract Manager
Engie, France

10.30 Coffee break and networking

11.00 Analysing the impacts of inflation and what it means for your company

- Highlighting the importance of having a price revision clause and what happens without one
- How will inflation impact businesses in the long run?
- How can counsellors mitigate the risk of price jumps?
- Identifying methods to increase protection for your company and customers

Dr. Christian Lueken
Head of Legal, Customer Services
& Enterprise Services
Siemens Healthineers, Germany

11.40 Minimizing Risk while Driving Bottom Line Results with Contract Intelligence

- Global Trends and Risks
- The Need for Digital Transformation throughout the Contract Lifecycle
- Use Case Based Value Drivers, incl. Obligation Management, Revenue Leakage, Inflation Protection

Martin Mohr
Vice President
Europe Alliances
Icertis

Rouven Schnapka
Senior Consultant
Deloitte

12.20 Lunch break

13.30 Examining the opportunities presented by digitalisation and legal tech for inhouse legal departments

- Efficiency increase and redefinition of processes of inhouse legal departments
- Identifying and overcoming challenges when implementing legal contracting system
- Best practice on how to modernise case management and inhouse-legal work.
- Do we have the right data that will fully support tools and AI solutions

Dr. Jochen Buckel
Associate General Counsel
McKinsey & Company

14.10 Resolving Disputes via Commercial Mediation (Alternative Dispute Resolution)

- Switching from unassisted negotiations by the parties to business-to-business mediation
- The potential of business-to-business mediation for resolving commercial disputes in a fast and efficient way - an in-house perspective
- High-level overview how business-to-business mediation would work and practical tips how to start it

Dr. Stefan Ibing
Head of Legal Region International Commercial
Apellis Switzerland GmbH

14.50 Coffee break and networking

15.20 Best practices in navigating Geopolitical Risks and ensuring continuous stability by a multinational group– a GC's perspective

- Best practices in managing climate agreements
- How to prepare for the unexpected while remaining competitive
- Capturing information and identifying risks correctly
- Analysing impacts of providers' inability to fulfil current contracts due to extreme circumstances [War, Natural Disasters, Environmental Effects]
- Balancing risks and necessity of implementing Force Majeure

Abhijit Mukhopadhyay
President (Legal) & General Counsel
Hinduja Group, UK

16.00 End of day one

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09.00 Opening words from the Chair

09.10 EU Data Policy & Security Legislation

Jan Bredehöft
Associate Director of West European Legal Affairs Dept
Huawei, Germany

09.50 Entering the new era of involvement for lawyers to drive business success

- Legal department in a VUCA world
- Collaboration is key, legal department as a hub
- Compliance leadership as part of ESG leadership

Nikos Jongen
Legal Counsel
Anheuser-Busch InBev, Germany

10:30 Coffee break and networking

PANEL DISCUSSION

11:00 Identifying and overcoming contract lifecycle management challenges

Moderator:

Felix Dietrich
Senior Manager
Deloitte

Panelist:

Martin Mohr
Vice President Europe Alliances
Icertis

Dr. Stefan Ibing
Head of Legal Region International Commercial
Apellis Switzerland GmbH

Xavier Furst
Senior Contract Manager
Engie

Dr. Christian Lueken
Head of Legal, Customer Services & Enterprise Services
Siemens Healthineers

11.40 Supercharging Legal Teams with AI: Automate Processes, Reduce Cost and Drive Business Growth

Legal process automation technology is fast becoming a critical component for in-house legal teams as they look to maximize their departments' resources without increasing cost as we enter a challenging and uncertain economic climate. Join leading AI company, Luminance, for a discussion about how AI can be used to supercharge legal teams by automating processes and reducing reliance on outside counsel, all whilst driving business growth and empowering non-legal functions.

Jaeger Glucina
Chief of Staff
Luminance

12.20 Lunch break

13.30 Ensuring Business Continuity with increased remote working and Digitalization

- Using what's been learned from the pandemic with continued global business disturbances
- How to avoid cyber-security risks in a more digitalized world
- Supporting the enterprise through digital innovations and determining if and when it is pertinent to return to traditional methods
- What will the future office look like? [Traditional, Hybrid, Remote]

Andreas Frings
Law & Integrity
Deutsche Telekom AG

14.10 Electronic Contract Signing – Hidden challenges for digital processes

- The importance of right execution as part of digital contracting
- Welcome to the jungle of e-signature types and their legal capabilities e.g. under EU eIDAS
- Inherent e-signing risks and efficient risk management for e-signature processes
- Counterparty conflicts and other challenges in practice

Alexander Glaus
Associate General Counsel
Deutsche Bank

14.50 Coffee break and networking

15.20 Contract Management as integrated value driver

- Holistic and integrated contract management process across functions, regions and businesses
- Contract analytics and data capturing – typical risks and definitions
- The Contract Management ROI cycle – conflicting targets and successful implementation

Daniel Fitze
Director, Lawyer Tax Advisor
Bayer, Germany

16.00 Close of Conference

BUSINESS DEVELOPMENT

OPPORTUNITIES

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Luminance

Luminance is the world's most advanced AI technology for the legal processing of contracts and documents.

Founded by mathematicians from the University of Cambridge, Luminance's AI reads and forms a conceptual understanding of documents in any language. Luminance uses this understanding to augment the spectrum of legal matters, from AI-powered contract drafting, negotiation and review to investigations and eDiscovery.

Luminance is used by over 500 customers in 60 countries, including all of the Big Four consultancy firms, a quarter of the world's largest law firms and multinational organisations.